

**Message from the Managing Director**

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The big news of Q3 in Australia is that we are [scheduled to hit the 2020 RET "ahead of schedule"](#) which is a fantastic achievement by the developers, investors, owners, advisers, constructors and operators of renewable energy assets.

The big question is what's next? Or as we are often asked, has the industry slowed down on recruitment? Our answer is that the volume of opportunities have remained similar, however some roles have slowed down while others have increased.

During the Quarter, we have been busy in Australia with recruitment campaigns for [Star of the South](#), [Palisade Integrated Management Services](#), and [Signal Energy Constructors](#) amongst others, while in the US we have been engaged with [Geronimo Energy](#) to recruit a 4 person Senior Leadership Team.

Our Director of Americas, [Meredith Fuslier](#), and I attended the largest Renewable Energy conference in the US, [Solar Power International](#), hosted in the beautiful Salt Lake City. For anyone involved in the industry, either in Australia or abroad, I highly recommend attending, along with the other 23K people, as you will build fantastic connections and hear from amazing speakers about innovative products and services. My take-away is that Energy Storage is growing in that region and will soon boom, that Smart Energy Technology is growing considerably (inc EVs) and that large scale generation isn't going anywhere anytime soon.

Q4 will also be a busy quarter as we are hosting the 2nd event in our Women in Leadership series, themed Negotiation Strategy, and are pleased to have [Lyn Bowring](#) and [Audrey Ziebelman](#) presenting and involved in a Q&A session. Phillip Riley have also entered a team in the [Renewable Energy Cup](#) which involves 25 teams sailing around Sydney Harbour chasing the inaugural Win. I will also be presenting at a Session titled "[Meeting the booming demand for large scale renewable energy construction projects](#)" at the All Energy Conference on the 24th October, plus [Malcolm](#) and [Dee](#) will be hosting an Energy Procurement Seminar with 25-30 Procurement professionals.

Over my 20 years of Recruiting, the December quarter is also the busiest time for hiring so for those considering a career change, now is a good time to look. For those hiring, now is also a great time as we find that passive candidates are more inclined to consider roles at this time of year, potentially seeking a fresh start in the New Year.

Regardless, we hope Q3 was good to you and wish you all the best coming into the silly season.

Regards,

**Scott Robinson**  
**Managing Director**



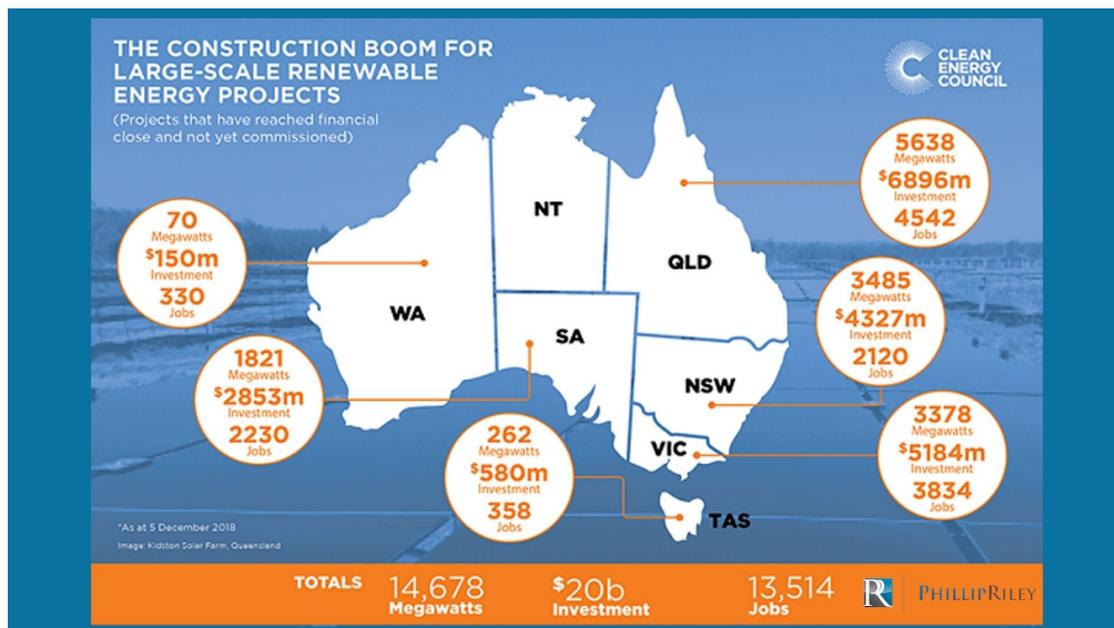
## **CURRENT JOB OPPORTUNITIES**

- Project Director
- Senior Investment Analyst
- Proposal Engineer - Energy Storage
- Grid Connection Engineer
- Land Access Manager
- Applications Engineer - Solar
- Project Manager - Solar Farm



## RECENT INDUSTRY NEWS

- South Australia Unveils Plans for 100% Renewable Hydrogen Economy
- Could the US Get 20% of its Electricity from Solar by 2030?
- Australia Has Met its Renewable Energy Target; But Don't Pop the Champagne
- Australia is the Runaway Global Leader in Building New Renewable Energy
- Clean Hydrogen Could Power Australia's Next Export Boom
- Cattle Hill Wind Farm Set to Test New Eagle Protection Technology



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